



## Brainerd

### WHY PURCHASE A POST-SALE INSPECTION?

- Greater confidence in your purchase transaction
- Fewer surprises on delivery
- Opportunity to double-check key vehicle options and features

### WHAT'S INCLUDED IN YOUR POST-SALE INSPECTION?

The PSIs will be completed by CMD AUCTION, where we will perform a full visual inspection of the unit, as well as a test drive (where possible).

- Vehicle structure visually checked for damage (auction is not liable for frame damage that could not be detected through a visual inspection)
- Engine function and operation
- Transmission engages and functions
- Flood inspection
- Odometer verification
- 4x4 system engagement (if so equipped)
- Electrical accessories checked for function (includes navigation, convertible tops, sunroofs, and automatic sliding doors, etc.)
- Emission control equipment present
- Air conditioning compressor engagement check
- ABS and brake function (if light is on)
- SRS (supplemental restraint system/air bags) checked (if light is on)

### NOTE:

- The processing auction is responsible for the entire PSI process and will contact you with the result. If you have any questions during this process, please contact the auction directly.
- "AS-IS" vehicles will NOT be eligible for arbitration based on PSI results.



## Brainerd

### HOW DOES IT WORK?

1. To request a PSI on eligible vehicles, ask the block clerk for a 3-day PSI immediately after securing a bid on a vehicle in-lane or request a PSI at the checkout desk.
2. If vehicle purchase is confirmed, please remit payment at the checkout desk. Don't wait for the PSI to be completed.
3. The processing auction is responsible for the entire PSI process and will deliver results once the PSI is completed. If you have any questions during this process, please do not hesitate to contact the auction directly.
4. Vehicles will not be released for transport until the next business day after the PSI has been signed off.

### CMD AUCTION POST-SALE INSPECTION POLICY:

CMD AUCTION offers dealers a PSI at the dealer's election of service for a fee (see PSI pricing under services). CMD AUCTION will stand behind our PSI for the items checked (see PSI checklist) for the period of service

The PSI is not part of CMD AUCTION's arbitration policy, but a separate service offering to provide added assurance and coverage to the buying dealer in their purchase.

### VEHICLES QUALIFICATIONS:

Green Light ("Ride and Drive") vehicles sold with a selling price under \$50,000, at auction and on Simulcast are eligible for PSI. CMD AUCTION will provide an information-only report for vehicles selling for \$50,001 and higher and for "AS-IS" vehicles to the buying dealer, however CMD AUCTION will provide no assurance beyond those given to the dealer under the NAAA National Arbitration Policy or CMD AUCTION "AS-IS" policy. Likewise, if a vehicle would be considered "AS-IS" under the CMD AUCTION "AS-IS" policy, buy was designated Green Light ("Ride and Drive") by the seller, an information-only PSI report will be provided to the buyer.

### POST-SALE INSPECTIONS CHECKLIST:



## Brainerd

The following items are included as part of the PSI. The checklist applies to defects that are singularly \$500 or more to repair or replace on vehicles sold at auction and \$500 cumulative (including visible damage) on vehicles sold online in accordance with the NAAA National Arbitration Policy.

- Vehicle structure visually checked for damage (auction is not liable for frame damage that could not be detected through a visual inspection)
- Engine function and operation
- Transmission engages and functions
- Flood inspection
- Odometer verification
- 4x4 system engagement (if so equipped)
- Electrical accessories check for function on the following items if included on the vehicle:
  - o Navigation
  - o Convertible top
  - o Sunroof
  - o Automatic sliding doors
  - o Power windows
  - o Power seats/heated seats
  - o Radio/CD/DVD player/entertainment system
  - o Any electrical item over \$500
- Emission control equipment present
- Air conditioning compressor engagement check
- ABS/brake function (if light is on)
- SRS (supplemental restraint system/air bags) checked (if light is on)

**POST-SALE INSPECTION COVERAGE:**



## Brainerd

- The PSI is not insurance or a guaranteed buy-back policy, but a mechanical inspection performed by a trained service technician to provide greater assurance in the buyer's purchase related to the items on the PSI checklist.
- If an item or part fails during the PSI coverage period (3 day frame & drive), the item will be replaced or repaired at CMD Auction's option.
- If the auction chooses to reimburse the dealer for the items on the checklist (see PSI checklist) that fails or were not discovered in the PSI and the vehicle is still within the applicable PSI coverage period, the auction will reimburse the dealer for the actual expense of repair or replacement up to a \$1500 maximum.
- The vehicle must have 200 miles or less accumulated on the odometer in order for the dealer to file a dispute to the PSI findings. Vehicles driven over the 200 miles limitation will not be eligible for dispute.

### **POST-SALE INSPECTION TERMS AND CONDITIONS:**

- The buyer is financially responsible for payment of the PSI fee regardless of whether the vehicle passes or fails inspection.
- The coverage and provisions apply only to the original buyer of the PSI. The service coverage and PSI coverage period are void once the vehicle is resold. The service coverage cannot be transferred to any subsequent wholesale or retail buyer.
- If a vehicle fails PSI and the buyer seeks a price adjustment or chooses to void the sale, the vehicle would be placed into the arbitration process and the NAAA National Arbitration Policy and the CMD AUCTION Arbitration Policy would govern the arbitration.
- A vehicle that initially passes a PSI and is later returned by the buyer under the PSI coverage will be processed according to the NAAA National Arbitration and the CMD AUCTION Arbitration Policy. CMD AUCTION will be responsible for discussion of arbitration issues with the seller.
- A vehicle returned for any reason under the PSI coverage must be in the same or better condition as when purchased. Further, CMD AUCTION will not reimburse a dealer for transportation, reconditioning, other work or expenses performed on the vehicle that is returned or lost profit from retail or wholesale transactions.
- The following are excluded and not covered under the PSI policy:



## Brainerd

- o Vehicles sold "AS-IS"; these vehicles are subject to an information-only PSI report at buyer's option.
- o Vehicles with a sales price of \$2,000 and under, regardless of the selling light on the block; these vehicles are subject to an information-only PSI report if purchased by the buyer.
- o Vehicles with an odometer reading of over 150,000 miles, regardless of the selling light on the block; these vehicles are subject to an information only PSI report if purchased by the buyer.
- o Vehicles that are 10 years or older from the current calendar year; regardless of the selling light on the block; these vehicles are subject to an information-only PSI report if purchased by the buyer.
- o Vehicles that are sold with a selling price of over \$50,000; regardless of the selling light on the block; these vehicles are subject to an information only PSI if purchased by the buyer.
- o Kit vehicles
- o Hand-built exotic vehicles (including but not limited to Aston Martin, Bentley, Bugatti, Dodge Viper, Ferrari, LaForza, Lamborghini, Maserati, Maybach, McLaren, Panoz, H1 Hummer, and Rolls Royce)
- o Trailers
- o Motorcycles
- o Watercraft
- o Recreational vehicles
- o Antiques (20 years or older)
- o Homemade vehicles
- o Modified vehicles
- o Heavy trucks and equipment
- o Vehicles or conditions specifically excluded in the most current NAAA Arbitration Policy
- CMD AUCTION reserves the right to limit the number of times that a dealer can use the PSI program including the right to disallow a dealer's participation in the program.
- CMD AUCTION reserves the right to modify, alter discontinue or terminate this policy at any time for any reason whatsoever, with or without notice.
- If disputes are not otherwise covered by this PSI policy, the auction will refer to the CMD AUCTION terms and conditions, the NAAA National Arbitration Policy and CMD AUCTION's most current arbitration policy for resolution.

### **CMD AUCTION "AS-IS" POLICY**



## Brainerd

### **VEHICLE IS CONSIDERED AS-IS IF ANY OF THE FOLLOWING APPLIES:**

- A. Seller designates the vehicle "AS-IS"
- B. The vehicle odometer reading is more than 150,000 miles
- C. The vehicle is over 10 years old from the current calendar year\*
- D. The vehicle has a selling price of \$2,000 and under

This policy applies to at auction and Simulcast vehicles. Auction vehicles must be designated "AS-IS" by the seller prior to the auction.

CMD AUCTION's "AS-IS" policy will supersede any comments/disclosures made in a pre-sale listing, online condition report or any other vehicle information provided.

For "AS-IS" vehicle in (A), (B) or (C) above, all NAAA National Arbitration Policy seller disclosures and arbitration periods apply.

For "AS-IS" vehicles sold for \$2,000 and under in (D) above, arbitration is limited to only the following reasons:

- Not actual miles/inoperative odometer
- Title issues (present and history)
- Legal required issues

Sellers may offer a vehicle as "Ride and Drive" (Green Light) for any vehicle considered "AS-IS" under (B), (C), or (D) above. Buyer and seller should be aware that the seller bears all financial responsibility in the case of a successful arbitration claim by the buyer on any such vehicle. The auction will bear no financial responsibility on any such vehicle, online condition report or any other vehicle information.

\*For example, in 2012, if a vehicle is a model year older than 2002, such vehicle will automatically be AS-IS unless otherwise designated as "Ride and Drive" (Green Light) by the seller.